FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

EAST CENTRAL
INTERGOVERNMENTAL ASSOCIATION
DUBUQUE, IOWA

June 30, 2005

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TOSTRUD & TEMP, S.C.

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

Council Members

East Central Intergovernmental
 Association

Dubuque, Iowa 52005

We have audited the accompanying basic financial statements of the East Central Intergovernmental Association as of June 30, 2005, and for the year then ended, as listed in the table of contents. These basic financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, Chapter 11 of the Code of Iowa, and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, supporting the amounts and disclosures in the An audit also includes assessing the accounting principles statements. used and significant estimates made by management, as well as evaluating the coverall basic financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the East Central Intergovernmental Association as of June 30, 2005, and the respective changes in financial position and cash flows, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis and budgetary comparison information on pages 5 through 5H and pages 27 through 28 are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit this information and express no opinion on it.

Our audit was performed for the purpose of forming an opinion on the financial statements that collectively comprise the East Central Intergovernmental Association's basic financial statements. The schedule of expenditures of federal awards, which is required by the United States Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments and Non-Profit Organizations, is presented for purposes of additional analysis and is not a required part of the basic financial statements of East Central Intergovernmental Association. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

In accordance with <u>Government Auditing Standards</u>, we have also issued a report dated September 8, 2005 on our consideration of the East Central Intergovernmental Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and should be read in conjunction with this report in considering the results of our audit.

September 8, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS

EAST CENTRAL INTERGOVERNMENTAL ASSOCIATION MANAGEMENT'S DISCUSSION AND ANALYSIS YEAR ENDED JUNE 30, 2005

The East Central Intergovernmental Association (ECIA) is a membership supported organization of local governmental bodies in Cedar, Clinton, Delaware, Dubuque, and Jackson Counties in eastern lowa. The purpose of ECIA is to provide management and technical assistance to local government staff and elected officials.

ECIA exists because of a need for local governments facing similar problems to cooperate in finding solutions. This cooperative effort, through ECIA membership, provides greater resources to local governments than they would be able to afford individually. The sharing of resources and discussion of common concerns vastly improves the quality and consistency of solutions to local and regional problems. Costs are held at a level that allows all local governments in the region to participate. ECIA strives to provide "A Regional Response to Local Needs."

As management of ECIA, we offer the readers of ECIA's financial statements this narrative overview and analysis of the financial activities of ECIA for the year ended June 30, 2005. The financial statements of ECIA consist of the operations of ECIA (a planning agency) and Workforce Investment Act (WIA) (job training and retraining programs administered by ECIA). The financial statements do not include ECIA Business Growth, Inc. or Eastern Iowa Regional Housing Authority, which have been formed as separate and distinct entities.

We encourage readers to consider the information presented here in conjunction with ECIA's financial statements, which follow this discussion and analysis. This report complies with the Governmental Accounting Standards Board (GASB) Statement 34 reporting model.

Regionalism, globalization, innovation and entrepreneurship are the new engines for job creation, growth and economic prosperity. In this past year, we have taken our first steps in adopting this philosophy by creating and nurturing a regional partnership entitled "Prosperity Eastern Iowa...Six Counties...One Vision." This regional partnership is a collaboration of local governments, development groups, private enterprise, Chambers of Commerce, and other organizations in the six counties of Cedar, Clinton, Delaware, Dubuque, Jackson and Jones. The mission of this group is to increase the economic vitality of the region and to expand the economic segments and provide a stronger quality of life by sharing expertise, support services, experiences, and projects which empowers each individual entity with the strength of the partners as a whole. As a group, we are building on our capacity to adapt and create new opportunities to gain a competitive advantage in this global world.

Not only are we partnering and working regionally in the area of economic development, but we are also doing this in the area of community development. In this past year, we formed the Eastern Iowa Rural Utility Service System (EIRUSS). EIRUSS is a collaborative effort among five counties...Delaware, Jackson, Jones, Cedar and Clinton, for the purpose of owning and operating essential facilities and services such as wastewater treatment systems and water systems for and on behalf of the counties and the cities and unincorporated areas within the Counties. This effort also illustrates the importance of working together as one, rather than competing, creating safer utility systems for our citizens. These relationships serve as a good foundation as we transition into Fiscal 2006.

FINANCIAL HIGHLIGHTS

- The assets of ECIA exceeded its liabilities at June 30, 2005 by \$304,016 (net assets). Of this amount, \$285,245 (unrestricted net assets) may be used to meet ECIA's ongoing obligations to member communities and creditors.
- ECIA's net assets increased by 11.2%, or \$30,656, from June 30, 2004 to June 30, 2005.
- As of the close of the fiscal year, ECIA's fund balance was \$285,245, an increase
 of \$32,601 in comparison with the prior year.
- Total revenues decreased 1.9%, or approximately \$68,000, from fiscal 2004 to fiscal 2005. This was primarily due to decreased enrollments in the WIA programs. Total expenditures decreased 1.5%, or approximately \$55,000 from fiscal 2004 to fiscal 2005. This is also primarily due to the decrease in WIA Program activity.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to ECIA's basic financial statements. The financial statements included in this report are designed to provide readers with a broad overview of ECIA's finances, in a manner similar to a private sector business. ECIA utilizes the accrual basis of accounting, which recognizes revenues and expenses when earned, regardless of when cash is received or paid. The following statements are included in this report:

- Statement of Net Assets This statement presents information on all of ECIA's
 assets and liabilities, with the difference between the two reported as net assets.
 Over time, increases or decreases in net assets may serve as a useful indicator
 of whether the financial position of ECIA is improving or deteriorating.
- Statement of Activities This statement is prepared on the accrual basis of accounting and presents functional expenses offset by revenue sources that are directly related.
- Balance Sheet Governmental Funds This statement is prepared on the current financial resources measurement focus that generally only includes current assets and current liabilities.
- Statement of Revenues, Expenses and Changes in Fund Balance This statement is prepared on the modified accrual basis of accounting and reports ECIA's operating revenue by major source, along with operating expenses.
- A reconciliation between the full accrual basis accounting statement (Statement of Activity) and the modified accrual basis statement (Statement of Revenues, Expenses and Changes in Fund Balance).

- Notes to financial statements This section provides additional information that is essential to a full understanding of the data provided in the financial statements.
- Supplemental Information In addition to the basic financial statements and accompanying notes, this section of the report presents certain required supplementary information, providing detailed information by program and by project, as well as a schedule of Federal Financial Assistance.

ANALYSIS OF NET ASSETS

As previously noted, net assets may serve over time as a useful indicator of ECIA's financial position. ECIA's net assets increased by \$30,656 from a year ago. The analysis that follows illustrates the changes in the components that make up net assets.

STATEMENT OF NET ASSETS

	2005	2004	NET CHANGE	PERCENT CHANGE
Cash and investments	101 025	50.007	40.000	
Other Current Assets	101,935	59,267	42,668	72.0
	361,864	375,860	(13,996)	(3.7)
Capital Assets	33,262	30,360	2,902	9.6
Total Assets	497,061	465,487	31,574	6.8
Current Liabilities	183,973	192,127	(8,154)	(4.2)
Long-Term Liabilities	9,072	0	9,072	100.0
Total Liabilities	193,045	192,127	918	0.5
Net Investment in				
Capital Assets	18,771	20,716	(1,945)	(0.4)
Unreserved	285,245	252,644		(9.4)
Total Net Assets	•	· ·	36,601	12.9
FUIDI NEL ASSELS	304,016	273,360	30,656	11.2

Total assets increased by approximately 6.8%, from \$465,487 in FY2004 to \$497,061 in FY 2005. This increase was attributable to an increase in Cash, coupled with a decrease in Accounts Receivable.

Cash increased by \$42,668, primarily due to more timely collection of accounts receivable, increased cash in the Workforce Investment Act (WIA) program and favorable operating results. Accounts Receivable decreased from \$317,671 in FY2004 to \$304,007 in FY2005 primarily due to decreased charges related to the construction of the Peosta Evergreen Meadows Tax Credit Project. During FY2004, ECIA entered into a contract with Tricon Construction whereby ECIA provided oversight of the construction of this project. The contract was fully expended by June 2004.

Capital assets net of depreciation increased \$2,902 in FY05. ECIA purchased a 2004 Chevrolet Impala, computer equipment and software; however, these additions were

partially offset by the sale of a 2002 Dodge Stratus and the disposal of computer equipment no longer in service.

Current liabilities decreased from \$192,127 in FY2004 to \$183,973 in FY2005. This decrease of \$8,154 is primarily the result a pass thru payment for the Clinton Biotech Project which was reflected as a liability in FY04 and paid out in FY05.

The long-term liability line item reflects the loan for the purchase of a 2004 Chevrolet Impala during FY05. Of the total outstanding balance of the loan, \$5,419 is classified as current and \$9,072 as long-term. The debt from the beginning of the year has been retired.

ANALYSIS OF REVENUES AND EXPENDITURES

In FY2005 and FY 2004, total revenues were \$3,509,549 and \$3,577,180 respectively, a decrease of \$67,631 or 1.9%. Total Expenditures for the same period decreased \$54,837 or 1.5%. A comparison of income and expenditures is outlined in the following table.

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE

	•		NET	PERCENT
	2005	2004	CHANGE	CHANGE
REVENUES	·			
Federal	458,860	501,711	42,851	(8.5)
State of lowa	49,837	13,558	36,279	267.6
State of Wisconsin	787	787	0	0.0
Membership Fees	77,810	77,810	0	0.0
Fees and assessments	195,874	265,623	(69,749)	(26.3)
EIRHA	902,502	720,660	181,842	25.2
Maquoketa Housing Authority	. 0	49,627	(49,627)	(100.0)
CDBG Admin	368,323	309,140	59,183	19.1
ECIA Business Growth	146,501	134,968	11,533	8.5
Workforce Investment Act	1,302,704	1,499,000	(196,296)	(13.1)
Interest	1,149	546	603	110.4
Miscellaneous	1,040	0	1,040	100.0
Sale of Equipment	4,162	3,750	412	11.0
Total Revenues	3,509,549	3,577,180	(67,631)	(1.9)
EXPENDITURES				
Salaries, wages and benefits	2,185,511	2,083,215	102,296	4.9
Office supplies & operating materials	28,810	28,183	627	2.2
Conference and training	20,068	22,428	(2,360)	(10.5)
Business expense	90,551	82,635	7,916	9.6
Printing	13,267	8,719	4,548	52.2
Equip rental and maint	11,823	8,217	3,606	43,9
Insurance and bonding	33,187	25,703	7,484	29.1
Dues and subscriptions	12,981	9,093	3,888	42.8
Telephone	21,716	20,569	1,147	5.6
	ED			

Postage	37,367	37,262	105	0.3
Rent & utilities	111,579	109,534	2,045	1.9
Advertising	1,782	1,530	252	16.5
Professional fees	39,828	60.876	(21,048)	(34.6)
Equipment purchases	25,698	6,531	19,167	293.5
Long-term debt principal	11,836	9,931	1,905	19.2
Miscellaneous	7,698	6,590	1,108	16.8
WIA program costs	839,929	1,027,452	(187,523)	(18.3)
Total Expenditures	3,493,631	3,548,468	(54,837)	(1.5)
Excess of Revenues over Expenditures	15,918	28,712	(12,794)	(44.6)
Proceeds From Long-term Borrowing	16,683	0	16,683	
Excess of Revenues and Other				
Financing Sources over Expend	32,601	28,712	3,889	13.5
Beginning Fund Balance	252,644	223,932	28,712	
Ending Fund Balance	285,245	252,644	32,601	12.9

The largest change in Revenue was related to the WIA programs, which reflect a decrease of \$196,296. The National Emergency grant for Rockwell Collins was closed out at the end of FY04. In addition, funding for the Welfare to Work program was rescinded in FY04. Federal Revenue decreased \$42,851 or 8.5% primarily due to a \$47,000 Hazard Mitigation grant that was fully expended in FY04. Fees and Assessments reflected a \$69,749 or 26.3% decrease primarily due to the FY04 contract with Tricon Construction to oversee the construction of the Peosta low income housing tax credit project

On the positive side, State of lowa Revenue increased \$36,279 or 267.6% due to a special contract for the development of a transportation model in Clinton, Iowa. Revenue from the Eastern Iowa Regional Housing Authority (EIRHA) increased \$181,842 or 25.2%. This is primarily the result of hiring a ROSS FSS Coordinator in May 2005 and additional FY05 administrative charges for EIRHA staff who during FY04 billed their time to the Tricon Construction contract noted above. CDBG Admin increased \$59,183 or 19.1% due to increased staff charges to block grant administration upon completion of the Hazard Mitigation grant in FY04 as noted above. ECIA Business Growth revenue increased \$11,533 or 8.5% due to increased loan activity in that department.

Revenue by Funding Source for Fiscal 2005 is summarized as follows:

US Department of Housing & Urban Development US Department of Labor CDBG Administration US Department of Health & Human Services US Department of Transportation Service Fees & Assessments Business Growth Membership Fees US Department of Commerce Special Contracts	34% 17% 13% 8% 7% 7% 5% 3% 2%
	_,-

Total 100%

The largest change in Expenditures was also related to the WIA programs, which reflected a decrease of \$187,523. This was due to the funding changes as noted in the Revenue section above. Conference and training expense decreased \$2,360 as a result of decreased training expense for the WIA staff due to staff reductions. Business travel increased by \$7,916 as a result of the expenditure of approximately \$4,700 to repair the Niton XRF used by the Community Development Department for lead testing as well as an increase in the Federal mileage reimbursement rate for staff travel.

Printing costs reflected an increase of \$4,548 as ECIA printed a new supply of agency brochures. Equipment rental and maintenance increased \$3,606 due to increased cost of copy machine and computer printer maintenance. Insurance expense increased by \$7,484 due to the increased cost of liability coverage for housing inspectors and increased cost for workers' comp insurance. Dues and subscriptions increased \$3,888 due to the \$1,500 annual membership fee paid to the National Association of Regional Councils as well as membership fees paid to several Chambers of Commerce within the ECIA region.

Professional fees decreased \$21,048 primarily due to the hiring of a full-time secretary in FY05. During FY04, ECIA utilized the services of an temporary employment agency to staff this position. Equipment purchases increased by \$19,167 due to the purchase of a 2004 Chevrolet Impala in January, 2005, as well as the purchase of computer equipment. Principal payments on long-term debt increased due to the loan for the purchase of the Impala. Miscellaneous expense increased by \$1,108 due to the increased cost of the annual banquet and team building activities.

OVERVIEW OF BUDGETS

ECIA annually adopts a budget on a basis consistent with generally accepted accounting principles. Budgets are adopted for the general fund and appropriations lapse at fiscal year end. Salaries and operating expenses are allocated in accordance with a preapproved "Cost Allocation Plan."

The ECIA Council approved one budget amendment in May 2005. Differences between the original budget and the final amended budget can be summarized as follows:

- The original revenue budget of \$2,627,585 was increased to \$2,686,766, an increase of \$59,181. This increase was primarily the result of greater than anticipated revenue from CDBG grant administration and ECIA Business Growth loan activity.
- The original expenditure budget of \$2,623,000 was increased to \$2,682,285, an increase of \$59,285.

Salaries/benefits expense was increased approximately \$45,000 due to the addition of a ROSS FSS Coordinator and a part-time account clerk to customize the utility billing/accounting package for participating cities. Business expense was increased by \$6,000 in anticipation of higher travel reimbursement costs.

The budget for Equipment rental and maintenance expense was increased by \$4,000 in anticipation of increased costs of repair to the copier and printers. Budgeted Rent expense was increased by \$7,000 due to increased utility and property tax expenses.

RESULTS OF OPERATIONS

ECIA's management was pleased with the operating results for the fiscal year ending June 30, 2005. The amended budget anticipated excess revenue over expenditures of \$4,481. Actual results of operations reflected a profit of \$32,601.

Operating revenues were approximately \$500 less than budgeted. Operating expenditures were \$28,583 less than budgeted, primarily due to lower than projected salary/wage expense. The following table illustrates these points:

COMPARISON OF BUDGET VS. ACTUAL

Federal A40,177 A58,860 18,683 4,1	DEMINATE OF THE PROPERTY OF TH	BUDGET	ACTUAL	VARIANCE	PERCENT
State of lowa	REVENUES	•			
State of Wisconsin 788 767 11 (0.1) Membership Fees 77.610 77.810 0 0.			458,860	18,683	4.1
Membership Fees			49,837	4,463	9.0
Fees and assessments 183,276 195,674 12,588 6.4 EIRHA 921,984 902,502 (19,482) (2.2) CDBG Admin 369,573 368,323 (1,250) (0,3) ECIA Business Growth 140,375 146,501 6,126 4.2 Workforce Investment Act 486,835 462,776 (24,060) (5.2) Interest 1,010 1,149 139 12.1 Sale of Equipment 2,881 4,622 1,281 30.8 Miscellaneous 0 1,040 1,040 100.0 Proceeds from LT Borrowing 16,683 16,683 0 0.0 Total Revenues 2,686,766 2,686,303 (463) (0.0) EXPENDITURES Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 2,800 28,810 810 2.8 Conference and training 15,000 20,685 4,068 20.3 Business travel			787	(1)	(0.1)
EIRHA 921,984 902,502 (19,462) (22) CDBG Admin 389,573 368,323 (1,250) (0.3) ECIA Business Growth 140,375 146,501 6,126 4.2 Workforce Investment Act 466,835 442,775 (24,060) (5.2) Interest 1,010 1,149 139 12.1 Sale of Equipment 2,881 4,162 1,281 30.8 Miscellaneous 0 1,040 1,040 100.0 Proceeds from LT Borrowing 16,683 16,683 0 0.0.0 Total Revenues 2,685,766 2,686,303 (463) (0.0) EXPENDITURES Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 15,000 20,066 4,068 20,3 Business travel 86,000 90,551 4,551 5.0 Printing 130,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.5 Dues and subscriptions 13,000 12,981 (19) (0.1) Telaphone 22,000 21,716 (284) (1.3) Postage 36,600 37,567 867 2.3 Rent & utilities 113,000 111,829 (19) (0.1) Telaphone 22,000 12,716 (284) (1.3) Postage 36,600 37,567 867 2.3 Rent & utilities 113,000 111,879 (1,421) (1.3) Advertising 2,000 1,782 (218) (122) Professional feas 40,000 39,828 (172) (0.4) Equipment purchases 2,000 25,698 (1,302) (5.1) Depreciation 21,785 (100) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 2,682,285 2,653,702 (28,583) (1.1)	•		77,810	0	0.0
CDBG Admin 369,573 368,323 (1,260) (0.3) ECIA Business Growth 140,375 146,501 6,126 4.2 Workforcs Investment Act 486,835 462,775 (24,060) (5.2) Interest 1,010 1,149 139 12.1 Sale of Equipment 2,881 4,162 1,281 30.8 Miscellaneous 0 1,040 1,040 100.0 Proceeds from LT Borrowing 16,683 16,683 0 0.0 Total Revenues 2,260,000 2,185,511 (14,489) (0.7) COffice supplies & operating materials 22,000,000 28,810 810 2.6 Conference and training 15,000 20,688 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1,5) Insurance and bonding 32,000 33,187 1,18		183,276	195,874	12,598	6.4
ECIA Business Growth 140,375 146,501 6,126 4.2 Workforce Investment Act 486,835 462,775 (24,060) (5.2) Interest 1,010 1,149 139 12.1 Sale of Equipment 2,881 4,162 1,281 30.8 Miscellaneous 0 1,040 1,040 100.0 Proceeds from LT Borrowing 16,883 16,883 0 0 0.0 Total Revenues 2,686,766 2,686,303 (463) (0.0) Proceeds from LT Borrowing 16,883 16,883 0 0 0.0 Corrected States of Equipment 2,2686,766 2,686,303 (463) (0.0) Proceeds from LT Borrowing 16,883 16,883 0 0 0.0 Corrected States of Equipment 2,2686,766 2,686,303 (463) (0.0) Proceeds from LT Borrowing 16,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 99,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equipment and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 (177) (1.5) Insurance and bonding 32,000 33,187 (177) (1.5) Insurance and bonding 32,000 33,187 (177) (1.5) Telephone 22,000 21,718 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional feas 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,688 (1,302) (5.1) Depreciation 21,785 0 (28,68) (1,302) (5.1) Miscellaneous 8,000 7,698 (302) (3.9)	and the second of the second o	921,984	902,502	(19,482)	(2.2)
Workforce Investment Act 486,835 462,775 (24,060) (5,2) Interest 1,010 1,149 139 12.1 Sale of Equipment 2,881 4,162 1,281 30.8 Miscellaneous 0 1,040 1,040 100.0 Proceeds from LT Borrowing 16,683 16,683 0 0.00 Total Revenues 2,686,766 2,686,303 (463) (0.0) EXPENDITURES EXPENDITURES Salaries, wages and benefilis 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 8 10 2.8 Conference and training 16,000 20,668 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187		369,573	368,323	(1,250)	(0.3)
Interest 1,010 1,149 139 12,1 Sale of Equipment 2,881 4,162 1,281 30,8 Miscellaneous 0 1,040 1,040 100,0 Proceeds from LT Borrowing 16,683 16,683 0 0,0 Total Revenues 2,686,766 2,686,303 (483) (0,0) EXPENDITURES 2,200,000 2,185,511 (14,489) (0,7) Office supplies & operating materials 2,200,000 2,8810 810 2,8 Conference and training 16,000 20,068 4,068 20,3 Business travel 86,000 90,551 4,551 5,0 Printing 13,000 13,267 267 2,0 Equip rental and maint 12,000 31,87 1,167 3,8 Dues and subscriptions 13,000 11,823 (177) (1,5) Insurance and bonding 32,000 33,187 1,167 3,8 Dues and subscriptions 13,000 12,981 (19) (0,1) Telephone 22,000 21,716 (284) (1,3) Postage 36,500 37,367 867 2,3 Rent & utilities 119,000 111,679 (1,421) (1,3) Advertising 2,000 1,782 (218) (122) Professional fees 40,000 39,828 (172) (0,4) Equipment purchases 27,000 25,998 (1,302) (5,1) Depreciation 21,785 0 (21,785) (100,0) Long-term debt principal 12,000 11,836 (164) (1,4) Miscellaneous 2,682,285 2,853,702 (28,683) (1,51) Excess of Revenues over Excess of Revenues over Excess of Revenues over Expenditures 4,481 33,601 (28,120) (28,120) (86,5)	•	140,375	146,501	6,126	4.2
Sale of Equipment 2,881 4,162 1,281 30.8 Miscellaneous 0 1,040 1,040 100.0 Proceeds from LT Borrowing 16,683 16,683 0 0.0 Total Revenues 2,686,766 2,686,303 (463) (0.0) EXPENDITURES Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,1823 (177) (1,5) Insurance and bonding 32,000 33,187 1,187 3.8 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,5		486,835	462,775	(24,060)	(5.2)
Miscellaneous 0 1,040 1,040 10,040 Proceeds from LT Borrowing 16,683 18,683 0 0.0 Total Revenues 2,686,766 2,686,303 (463) (0.0) EXPENDITURES Salaries, wages and benefitis 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operaling materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,0		1,010	1,149	139	12.1
Proceeds from LT Borrowing 16,683 16,683 0 0.0 0.0 Total Revenues 2,686,766 2,686,303 (463) (0.0) Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 88,000 99,551 4,551 50 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telaphone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,762 (216) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1)		2,881	4,162	1,281	30.8
Proceeds from LT Borrowing 16,883 16,883 0 0.00	Miscellaneous	0	1,040	1,040	100.0
EXPENDITURES Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7)	Proceeds from LT Borrowing	16,683	16,683	0	-
Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,679 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,30	Total Revenues	2,686,766	2,686,303	(463)	(0.0)
Salaries, wages and benefits 2,200,000 2,185,511 (14,489) (0.7) Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,679 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,30					
Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (1777) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0	EXPENDITURES	•	•	•	
Office supplies & operating materials 28,000 28,810 810 2.8 Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0)	Salaries, wages and benefits	2,200,000	2,185,511	(14.489)	(0.7)
Conference and training 16,000 20,068 4,068 20.3 Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,167 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4)	Office supplies & operating materials	28,000			
Business travel 86,000 90,551 4,551 5.0 Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) </td <td>Conference and training</td> <td>16,000</td> <td>·</td> <td></td> <td></td>	Conference and training	16,000	·		
Printing 13,000 13,267 267 2.0 Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1)	Business travel				
Equip rental and maint 12,000 11,823 (177) (1.5) Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28	Printing	13,000			
Insurance and bonding 32,000 33,187 1,187 3.6 Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Equip rental and maint				
Dues and subscriptions 13,000 12,981 (19) (0.1) Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Insurance and bonding				
Telephone 22,000 21,716 (284) (1.3) Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Dues and subscriptions				
Postage 36,500 37,367 867 2.3 Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Telephone		the state of the s		
Rent & utilities 113,000 111,579 (1,421) (1.3) Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Postage				
Advertising 2,000 1,782 (218) (12.2) Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Rent & utilities				
Professional fees 40,000 39,828 (172) (0.4) Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Advertising				
Equipment purchases 27,000 25,698 (1,302) (5.1) Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Professional fees				
Depreciation 21,785 0 (21,785) (100.0) Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Equipment purchases				
Long-term debt principal 12,000 11,836 (164) (1.4) Miscellaneous 8,000 7,698 (302) (3.9) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)					
Miscellaneous 8,000 7,698 (107) (1.47) Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)	Long-term debt principal				
Total Expenditures 2,682,285 2,653,702 (28,583) (1.1) Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)					
Excess of Revenues over Expenditures 4,481 32,601 (28,120) (86.3)		0,000	7,090	(302)	(3.9)
Expenditures 4,481 32,601 (28,120) (86.3)	Total Expenditures	2,682,285	2,653,702	(28,583)	(1.1)
(556)		4,481	32,601	(28.120)	(86.3)
		-5G-		, , , , , , , , , , , , , , , , , , ,	(- /

CAPITAL ASSETS AND DEBT ADMINISTRATION

As of June 30, 2005, ECIA had \$33,262 invested in capital assets (net of depreciation), including office furniture and equipment, agency vehicles and leasehold improvements. Total outstanding debt was \$14,491, which represents the outstanding balance of the loan used to purchase an agency vehicle.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

ECIA's management and Council considered many factors when setting the fiscal year 2006 budget and the fees that will be charged for services, endeavoring to keep costs low for our members, while covering staff and overhead costs. Membership fees will increase from \$.40 to \$.42 per capita in Fiscal 2006, the first increase in over 20 years. The hourly billing rates for all staff will increase slightly in order to cover staff salary and overhead costs. Increases in employee health insurance costs will continue to be a concern in the year ahead. Decreases in State and Federal funding levels will also be a concern.

As we progress into 2006, we will continue to work collaboratively, developing new and building on already successful partnerships, while the staff at ECIA remains committed to building strong and healthy communities and making our region a great place to live and work.

FINANCIAL CONTACT

These financial statements are designed to provide our member communities, funding agencies and creditors with a general overview of ECIA's finances and to show ECIA's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to ECIA's Executive Director or Finance Director, 3999 Pennsylvania Avenue, Suite 200, Dubuque, IA 52002.

BASIC FINANCIAL STATEMENTS

East Central Intergovernmental Association Dubuque, Iowa STATEMENT OF NET ASSETS June 30, 2005

	Governmental Activities	
		Total
ASSETS		
Current assets	•	
Cash and investments	\$ 101,935 \$	707.0-
Accounts receivable	\$ 101,935 \$ 304,007	101,935
Prepaid fees and expenses	57,857	304,007
Total current assets	463,799	57,857
You grow on board	±03,199	463,799
Noncurrent assets		
Property and Equipment		
Leasehold improvements	3,504	3,504
Equipment and furniture	142,988	142,988
Less accumulated depreciation	(113,230)	(113,230)
Total noncurrent assets	33,262	33,262
Motol acosta		
Total assets	\$ <u>497,061</u> \$	497,061
TTADTTTMT		
LIABILITIES		
Current liabilities		
Excess of outstanding checks over bank balance		
	\$ 3,258 \$	3,258
Current portion of long-term obligations		
	5,419	5,419
Accounts payable Deferred revenue	20,055	20,055
Prepaid memberships	11,225	11,225
Unearned grant revenue	3.01	301
Accrued liabilities		
Vacation and holiday pay	116,934	116,934
Salaries and wages	16,150	16,150
Other	10,631	10,631
Total current liabilities	183,973	183,973
Noncurrent liabilities		,5.5
Noncurrent portion of long-term		
obligations	0.070	
Total liabilities	9,072	9,072
	193,045	193,045
NET ASSETS		
Investment in capital assets		
net of related debt	18,771	10 001
Unrestricted		18,771
Total net assets	304,016	285,245
		304,016
Total liabilities and net assets	\$\$	407 061
	'	497,061

STATEMENT OF ACTIVITIES

For the year ended June 30, 2005

			Program Revenues		Net (Expense) and Changes in Net Assets
			Operating	Capital	
		Charges for	Grants and	Grants and	Governmental
Functions/Programs	Expenses	Services	Contributions	Contributions	Activities
Governmental activities					
Salaries, wages and fringe					
benefits	\$ 2,185,511	\$ 1,401,145	¢ 005 500	*	
Office supplies	28,600		\$ 805,599	\$ -	\$ 21,233
Operating materials	210	18,336 135	10,542	-	278
Conferences and training			77	-	2
Business travel	20,068	12,866	7,397	-	195
Printing	90,551	58,053	33,378	_	880
Equipment rental and	13,267	8,506	4,890		129
maintenance	7.1 000				
Insurance and bonding	11,823	7,580	4,358	· -	115
	33,187	21,276	12,233	- · · · ·	322
Dues and subscriptions	12,981	8,322	4,785	- .	126
Telephone	21,716	13,922	8,005	-	211
Postage	37,367	23,956	13,774	_	363
Rent	111,579	71,534	41,129	. · ·	1,084
Advertising	1,782	1,142	657	· · · · -	17
Professional fees	39,828	25,534	14,681	- ,	387
Depreciation	21,475	13,768	7,916	=	209
Miscellaneous	7,698	4,935	2,838	_	75
WIA program costs	839,929		839,929	·	-
Total governmental activities	\$ 3,477,572	\$ <u>1,691,010</u>	\$ 1,812,188	\$	25,626
	General revenue	es			
	Interest				1,149
	Miscellaneous				1,040
	Gain on sale	of equipment			2,841
		eral revenues			5,030
	J				
	Change in net	assets			30,656
	Net assets at	beginning of y	ear		273,360
	Net assets at	end of year			\$ 304,016

East Central Intergovernmental Association Dubuque, Iowa BALANCE SHEET GOVERNMENTAL FUNDS June 30, 2005

		ECIA		WIA		
		General Fund		Special Revenue Fund		Total
ASSETS						
Cash and investments	\$	87,122	\$	14,813	Ś	101,935
Accounts receivable	'	304,007	т	-	Ψ	304,007
Prepaid fees and expenses		54,599		3,258		57,857
Total assets	\$	445,728	. \$ <u> </u>	18,071	\$ <u></u>	463,799
LIABILITIES AND FUND BALANCE						
Liabilities						
Excess of outstanding checks						
over bank balance	\$	· · · · · · <u>-</u>	\$	3,258	\$	3,258
Accounts payable		5,543	•	14,512		20,055
Accrued liabilities				·		.,
Vacation and holiday pay		116,934		· .		116,934
Salaries and wages		16,150		_		·
Other		10,631		-		10,631
Deferred revenue						• •
Prepaid memberships		11,225		-		11,225
Unearned grant revenue		<u> </u>		301	_	301
Total liablilities		160,483		18,071		178,554
Fund balance - unreserved		285,245	· .	<u>-</u>		285,245
	\$	445,728	. \$ <u></u>	18,071		
						•
Total net assets reported for governmental activities in the statement of net assets are different from the amount reported above as total government funds fund balance because:	al					
Capital assets used in government activities are not financial resources and therefore not reported in the fund statements. Amounts reported for governmental activities in the statement of net assets:	•			. •		
Governmental capital assets			4	7.46 400		
Governmental accumulated depreciation			\$ —	146,492 (113,230)		33,262
Long term liabilities, including bonds and notes payable, are not due in	L		٠.			
the current period and therefore not reported in the fund statements. Long-term liabilities reported in the statement of net assets that are neported in the funds balance sheet are:	ot	* . *				
General obligation debt		-		(14,491)		(14 401)
			_	(44,421)	£	(14,491)
Total net assets - governmental activities					\$	304,016

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - GOVERNMENTAL FUNDS

For the year ended June 30, 2005

	,	ECIA		WIA		
•		<u> </u>		Special	-	
		General		Revenue		
		Fund		Fund		Total
Revenues						TOCAL
	Д,	450 050			_	
State of Iowa	\$	458,860	\$	-	\$	458,860
State of Misconsin		49,837		-		49,837
		787		_		787
Membership fees		77,810		-		77,810
Fees and assessments		195,874		-		195,874
ECIA Business Growth		146,501		_		146,501
Eastern Iowa Regional						
Housing Authority (EIHRA)		902,502		_		902,502
Economic Development Set-Aside and						,
CDBG grant administration		368,323		· · · · · · · · · · · · · · · · · · ·	٠.	368,323
Workforce Investment Act (WIA) grants		462,775		839,929		1,302,704
Interest		1,149				
Miscellaneous		1,040				1,149
Proceeds from sale of fixed assets		4,162		· · · · · ·		1,040
	_	-	- –			4,162
Total revenues		2,669,620		839,929		3,509,549
Expenditures		•				
Salaries, wages and fringe		* .				
benefits		2 105 511				
Office supplies		2,185,511		· -		2,185,511
Operating materials		28,600		-		28,600
		210		· · · · · · · · · · · · · · · · · · ·		210
Conferences and training		20,068		· -	•	20,068
Business travel		90,551		-		90,551
Printing		13,267				13,267
Equipment rental and						
maintenance		11,823		_		11,823
Insurance and bonding		33,187				33,187
Dues and subscriptions		12,981		-		12,981
Telephone		21,716		-		21,716
Postage		37,367		_		37,367
Rent		111,579		<u>_</u>		111,579
Advertising		1,782		_		
Professional fees		39,828		_		1,782
Equipment purchases		25,698		· 		39,828
Long-term debt principal				-		25,698
Miscellaneous		11,836		_		11,836
Program costs		7,698				7,698
riogram costs	_		_	839,929		839,929
Total expenditures		2,653,702		930 000		2 402 555
	_	2,000,102		839,929	. –	3,493,631
Excess of revenues over						
expenditures	\$	15,918	\$	-	\$	15,918
				-	.1.	-5,520

Continued on next page.

STATEMENT OF REVENUES, EXPENDITURES AND

CHANGES IN FUND BALANCE - GOVERNMENTAL FUNDS - CONTINUED For the year ended June 30, 2005

	ECIA	WIA	Total
	General Fund	Special Revenue Fund	Total
Other financing source			
Proceeds from long-term borrowing	\$ 16,683	\$	\$16,683_
Excess of revenues and other financing source over			
expenditures	32,601	-	32,601
Fund balance at beginning of year	252,644		252,644
Fund balance at end of year	\$ 285,245	\$	\$ 285 245

-11-

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

For the year ended June 30, 2005

Net change in fund balances - total governmental funds			\$ 32,601
Amounts reported for governmental activities in the statement of activities are different because:			
The acquisition of capital assets are reported in the governmental funds as expenditures. However, for governmental activities, these costs are shown in the statement of net assets and allocated over their estimated useful lives as annual depreciation expenses in the statement of activities. Assets disposed of for less than book value (cost - accumulated depreciation) are recorded as losses on disposition of fixed assets.			
Capital outlay reported in governmental fund statements	\$	25,698	
Depreciation expense reported in the statement of activities Gain on sale of fixed assets Proceeds from sale of fixed assets	*	(21,475) 2,841 (4,162)	
Amount by which capital outlays and proceeds from fixed asset sales are less than depreciation and losses on fixed asset sales in the current period a	are:		 2,902
Proceeds from current year debt issues are reported as revenue in the governmental funds, but are reported as long-term debt in the statement of net assets and does			
not affect the statement of activities. The amount of proceeds from new debt issues in the current year is:			
			(16,683)
Repayment of principal on long-term debt is reported in the governmental funds as an expenditure, but is reported as a reduction in long-term debt in the statement of net assets and does not affect the statement of activities. The amount of long-term debt principal payments in			· .
the current year is:			 11,836
Change in net assets - governmental activities		\$	 30,656

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Reporting Entity

East Central Intergovernmental Association is organized pursuant to the provisions of Chapters 473A and 28E of the Code of Iowa as a regional planning organization designed to assist local governments cooperate with one another. The East Central Intergovernmental Association consists of a council of thirty locally elected and appointed officials from the counties of Cedar, Clinton, Delaware, Dubuque, and Jackson. This council, along with ECIA staff, seeks to coordinate relationships among local municipalities, improve communications with federal and state governments and to provide planning and programming assistance.

For financial reporting purposes, the Association has included all of its funds, organizations, account groups, agencies, and boards. The Association has also considered all potential component units for which it is financially accountable, and other organizations for which the nature and significance of their relationship with the Association are such that exclusion would cause the Association's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria appointing a voting majority of an organization's governing body, and (1) the ability of the Association to impose its will on that organization or (2) the potential for the organization to provide specific benefits to, or impose specific financial burdens on the Association. The financial statements presented herein do not include E.C.I.A. Business Growth, Inc. or Eastern Iowa Regional Housing Authority, which have been formed as separate and distinct entities.

The financial statements of the Association consist of the following operations: East Central Intergovernmental Association (a planning agency) and Workforce Investment Act (WIA) (job training and retraining programs administered the East Central Governmental Association).

2. Basis of Presentation

Association-wide Statements - The statement of net assets and the statement of activities present financial information about the Association's governmental activities. These statements include the financial activities of the overall government in its entirety. Eliminations have been made to minimize the double counting of internal transactions. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions. The Association has no business-type activities or fiduciary funds. However, such activities or funds would be included in these financial statements if they existed.

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

2. Basis of Presentation - Continued

Association-wide Statements - Continued - The statement of activities presents a comparison between direct/ indirect expenses and revenues for each program of the Association's governmental activities. Direct expenses are those that are specifically associated with and are clearly identifiable to a particular function. Indirect expenses are common entity-wide expenses allocated to programs based on direct labor costs. Program revenues include (a) charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues are presented as general revenues.

Fund Financial Statements - The fund statements provide information about the Association's funds. Separate statements for each fund category -- governmental, proprietary, and fiduciary, as applicable -- are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, as applicable with each displayed in a separate column. All remaining governmental and enterprise funds, as applicable are aggregated and reported as non-major funds. Non-operating revenues, such as subsidies and investment earnings, result from non-exchange transactions or ancillary activities.

The Association reports the following major governmental funds:

General fund - This is the Association's primary operating fund. All financial activity not required to be accounted for in another fund is accounted for in the general fund.

Special revenue fund - This fund accounts for activities associated with providing job training and retraining programs. Revenue sources consist entirely of grants received from the federal government.

3. Measurement Focus and Basis of Accounting

The governmental fund statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. The Association considers all revenues reported in the governmental funds to be available if the revenues are collected within sixty days after the end of the fiscal year. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds.

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

3. Measurement Focus and Basis of Accounting - Continued

Proceeds of general long-term debt and fixed asset acquisitions made under capital leases are reported as other financing sources. Under the terms of grant agreements, the Association may fund certain programs by a combination of specific cost-reimbursement grants, service fees, and general revenues. Therefore, when program expenses are incurred, both restricted and unrestricted net assets may be available to finance the program. It is the Association's policy to first apply cost-reimbursement grant resources to such programs, followed by general revenues.

4. Budgets

The Association, although not legally required to do so, annually adopts a budget on a basis consistent with accounting principles generally accepted in the United States of America. A budget is adopted for the general fund annually and amended upon board approval. Appropriations lapse at fiscal year end. The adopted budget and budgetary expenditure control is exercised at the expenditure type level (salaries, rent, etc.). No budget is legally adopted for the special revenue fund.

5. Cash and Investments

The Association's cash and cash equivalents consist of cash on hand, demand deposits and short-term investments with original maturities of three months or less from date of acquisition. Cash and investment balances for individual funds are pooled unless regulations require separate investment accounts. The Association's investment policy permits investment of available cash balances in time deposits at any bank or credit union in the State of Iowa, U.S. Treasury obligations, U.S. agency issues and certain repurchase agreements. All investments are stated at fair market value.

6. Receivables

Any amounts reported on the statement of net assets for due to and due from other funds represent amounts due between different fund types (governmental activities, business-type activities and fiduciary funds). Eliminations have been made for amounts due to and due from within the same fund type.

Accounts receivable are shown at gross amounts. No allowance for uncollectible accounts has been provided since it is believed that such allowance would not be material.

June 30, 2005

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Capital Assets

Capital assets are reported at actual cost if available. cost is used when actual cost is not determinable. Donated assets are reported at estimated fair market value on the date received. maintenance are recorded as expenditures; replacements betterments that extend an assets life by greater than one year are capitalized.

Depreciation 8.

The Association provides for depreciation of equipment and leasehold improvements using annual rates that are sufficient to amortize the cost of depreciable assets over their estimated useful lives using the straight-line method of depreciation. For the year ended June 30, 2005, depreciation expense was \$21,475.

Retirement Plans 9.

Association employees participate in the Iowa Public Employees Retirement System (IPERS). All contributions made by the Association on behalf of its employees are reported as expenditures when earned.

10. Inter-fund Transactions

Quasi-external transactions are accounted for as revenues expenditures, as appropriate. Transactions that constitute reimbursements to a fund for expenditures initially made from it that are properly applicable to another fund are recorded as revenues in the fund that is reimbursed.

11. Memorandum Only - Total Columns

Total columns on the governmental fund financial statements are captioned "Memorandum Only" to indicate that they are presented only to facilitate financial analysis. Data in these columns does not present financial position in conformity with accounting principles generally Neither is such data comparable to a accepted in the United States. consolidation. Interfund eliminations have not been made in aggregation of this data.

12. Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts Accordingly, actual results could differ from those and disclosures. estimates.

NOTE B - EXPLANATION OF CERTAIN DIFFERENCES BETWEEN GOVERNMENTAL FUND STATEMENTS AND ASSOCIATION-WIDE STATEMENTS

Differences between the governmental funds statement of revenues, expenditures and changes in fund balance and the statement of activities fall into one of three broad categories. The amounts shown in the columns on the following page represent:

- a. Long-term revenue differences that arise because governmental funds report revenues only when they are considered "available," whereas the statement of activities reports revenues when earned. Differences in long-term expenses arise because governmental funds report on a modified accrual basis whereas the accrual basis of accounting is used on the statement of activities.
- b. Capital related differences that represent the difference between recording expenditures for the purchase of capital items in the governmental fund statements and depreciation expense on all capital items as recorded in the statement of activities.
- c. Long-term debt transaction differences that occur because proceeds from debt issues and both interest and principal debt payments are recorded as revenues or expenditures, as applicable, in the governmental fund statements, whereas debt proceeds or principal payments are recorded as an increase or decrease, as applicable, in the statement of net assets, and interest expense is recorded in the statement of activities as incurred.

NOTE B - EXPLANATION OF CERTAIN DIFFERENCES BETWEEN GOVERNMENTAL FUND STATEMENTS AND ASSOCIATION-WIDE STATEMENTS - CONTINUED

	Total Governmental Funds	Long-term Revenue/ Expenses	Capital Related Items	Long-term Debt Transactions	Statement of Activities Total
Revenues and other source					
Federal	\$ 458,860	\$ -	\$ -	\$ -	\$ 458,860
State of Iowa	49,837	<u>-</u>	· ` -	_	49,837
State of Wisconsin	787	_	_	_	787
Membership fees	77,810	-		_	77,810
Fees and assessments	195,874	_	-	_	195,874
ECIA Business Growth	146,501		_		
Eastern Iowa Regional	•			-	146,501
Housing Authority (EIHRA)	902,502	_	_		
Economic Development Set-Aside	,			-	902,502
and CDBG grant administration	368,323	_			
Workforce Investment Act	1,302,704	<u>.</u>	· · · · · · · · · · · · · · · · · · ·		368,323
Interest	1,149		-	-	1,302,704
Miscellaneous	1,040	· · · · · · · · · · · · · · · · · · ·	• • • • • • • • • • • • • • • • • • •		1,149
Proceeds from the	T, 040		-	· -	1,040
sale of fixed assets	4 160			4	
Gain on sale of equipment	4,162	· -	(4,162)		•
Proceeds from long-term	· •	-	2,841	- ,	2,841
		*	*	t _e v	
borrowing	16,683	-	 	(16,683)	
Total revenues	3,526,232		(1,321)	(16,683)	3,508,228
Expenditures	$(x_1, x_2, x_3, x_4, \dots, x_n)$	•			garage and
Salaries, wages and fringe					a.
benefits	2,185,511				
Office supplies	28,600				2,185,511
Operating materials	210		•	-	28,600
Conferences and training	20,068	_		- 	210
Business travel	90,551	-	-		20,068
Printing	13,267	t i T	· · · · · · · · · · · · · · · · · · ·	- · ·	90,551
Equipment rental and	13,201	-	-	-	13,267
maintenance	11 022				
Insurance and bonding	11,823	-	=	-	11,823
_	33,187	•	-	-	33,187
Dues and subscriptions	12,981	-	-	-	12,981
Telephone	21,716	-	-	-	21,716
Postage	37,367	=	•	-	37,367
Rent	111,579	-	-	-	111,579
Advertising	1,782	-	-	-	1,782
Professional fees	39,828	-	-	-	39,828
Depreciation	-	-	21,475	-	21,475
Equipment purchases	25,698	-	(25,698)	-	-
Long-term debt principal	11,836	-	-	(11,836)	-
Miscellaneous	7,698	-	-	_	7,698
WIA program costs	839,929	·	<u> </u>		839,929
Total expenditures	3,493,631		(4,223)	(11,836)	3,477,572
Net change for					

NOTE C - CASH DEPOSITS

The Association's deposits at June 30, 2005 were entirely covered by FDIC insurance, collateralized with securities or letters of credit held by the Association or the Association's agent in the Association's name, or by a multiple financial institution collateral pool in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

The Association is authorized by statute to invest public obligations of United States government, its agencies and instrumentalities; certificates of deposits or other evidences of deposit at federally insured depository institutions approved by the Association and the Treasurer of the State of Iowa; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage district.

The Association's savings accounts and certificates of deposits are classified as cash deposits.

NOTE D - ACCOUNTS RECEIVABLE

At June 30, 2005 and 2004, the Association had the following accounts receivable outstanding for grants and fees:

	2005	2004
Iowa DOT - FHWA planning	\$ 35,634	\$ 32,621
Iowa DOT - RPA	11,316	13,986
Iowa DOT - MPO	· _	1,400
Illinois DOT - Sec 8	98	
Wisconsin DOT - FHWA planning		7,088
EDA Grant	21,311	8,628
Iowa Workforce Development -	,	0,020
Promise Jobs Grant	10,000	_
WIA programs and administration	33,405	52,309
Eastern Iowa Regional Housing	·	,
Authority	83,263	123,287
Local contract charges	68,846	59,571
E.C.I.A. Business Growth, Inc.	19,889	15,965
Clinton MDST	10,024	, <u> </u>
Upper Explorerland IWD	664	_
Miscellaneous	9,557	2,816
Total	\$ 304,007	\$ 317,671

NOTE E - PENSION AND RETIREMENT BENEFITS

The Association contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost sharing multiple employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits that are established by State statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa 50306-9117.

Plan members are required to contribute 3.70% of their annual salary and the Association is required to contribute 5.75% of annual covered payroll to the plan. Contribution requirements are established by State statute. The Association's contribution to IPERS for the year ended June 30, 2005 of \$93,870 is equal to the required contribution for the year. The Association's contributions for the years ended June 30, 2004 and 2003 were \$88,882 and \$86,570, respectively, equal to the required contributions for those years.

NOTE F - COMPENSATED ABSENCES

Association employees accumulate vacation hours for subsequent use or for payment upon termination, retirement or death. Sick leave hours accumulate for subsequent use and are not recognized as expenditures by the Association until used. The Association's approximate liability for unrecognized accrued employee benefits at June 30, 2005 is as follows:

Sick Leave \$ 254,107

Sick leave is accumulated at a rate of one day per month to a maximum accumulation of 100 days. Use of sick leave is available only to employees of record. There is no payoff of unused accumulated sick leave upon termination.

NOTE G - OPERATING LEASE COMMITMENTS

The Association leases shared office space in Manchester, Iowa under a one-year lease, renewable annually. The Association is required to make monthly payments of \$475 until December 31, 2005 under its current agreement.

The Association also subleases additional office space in Dubuque from the Iowa Workforce Development Department under a sublease dated January 29, 1998. Under the terms of the sublease, the Association is required to make monthly payments of \$1,604 from January 1, 1998 through December 31, 2007, as required by an August 18, 1998 amendment to the original sublease agreement. The Association used a grant from the Iowa Department of Employment Services, in part, to buy down this ten-year lease to the monthly payments listed above. The cost of the buy down, which was paid prior to July 1, 1998 and was shown as part of rent expense for the fiscal year ended June 30, 1998, was \$50,000.

Finally, the Association leases office space in Dubuque for its primary operations. The lease began October 1, 2002 and runs until September 30, 2007. The lease requires monthly payments of \$5,209 monthly.

Future minimum lease payments are as follows:

		chester blease	Oubuque Office Space		ubuque ublease
June 30,			 	-	
2006	\$	2,850	\$ 62,508	\$	19,248
2007		- · ·	62,508		9,624
2008	•	· · · -	 15,627		·-
Total	\$	2,850	\$ 120,643	\$ =	28,872

NOTE H - FIXED ASSETS

A summary of changes in property and equipment comprising general fixed assets is as follows:

		A	dditions	Balance at June 30, 2005					
	•				•		•		
\$	3,504	\$	_	\$	· —	\$	3,504		
	146,977		25,698		29,687		142,988		
	150,481		25,698	_	29,687		146,492		
	120,121		21,475		28,366		113,230		
\$ _	30,360	\$	4,223	\$ <u> </u>	1,321	\$	33,262		
	Jul \$	146,977 150,481 120,121	\$ 3,504 \$ \\ \frac{146,977}{150,481} \\ 120,121	July 1, 2004 Additions \$ 3,504 \$ - 146,977 25,698 150,481 25,698 120,121 21,475	July 1, 2004 Additions Defendence \$ 3,504 \$ - \$ 146,977 25,698 25,698 150,481 25,698 120,121 21,475	July 1, 2004 Additions Deletions \$ 3,504 \$ - \$ - 146,977 25,698 29,687 150,481 25,698 29,687 120,121 21,475 28,366	July 1, 2004 Additions Deletions Jun \$ 3,504 \$ - \$ - \$ 146,977 25,698 29,687 150,481 25,698 29,687 120,121 21,475 28,366		

NOTE I - GENERAL LONG-TERM DEBT

Long-term debt transactions for the year ended June 30, 2005 are as follows:

		Principal		Interest		Totals
Notes payable	_		•		_	
Balance at July 1, 2004	\$	9,644	\$	293	\$	9,937
New debt		16,683		1,130		17,813
Payments	_	(11,836)		(575)		(12,411)
					•	
Balance at June 30, 2005	\$ _	14,491	\$	848	\$	15,339

The new debt was incurred for the purchase of a 2004 Chevrolet Impala. The debt from the beginning of the year has been retired. The only debt owing relates to the current fiscal year automobile purchase.

NOTE I - GENERAL LONG-TERM DEBT - CONTINUED

Long-term debt at June 30, 2005 is comprised of the following:

\$16,683 commercial loan from East Dubuque Savings Bank dated January 20, 2005 and due in monthly installments of \$494.80, including interest at 4.25% per annum until January 20, 2008.

The annual requirements needed to amortize the long-term debt of the Association as of June 30, 2005, is as follows:

Year ended	1				
_June 30,	_	Principal	Interest		Total
2006	-\$	5,419	\$ 519 \$	•	5,938
2007		5,658	280		5,938
2008		3,414	49		3,463
	\$	14,491	\$ 848 \$		15,339

NOTE J - RISK MANAGEMENT

The Association is exposed to various risks of loss related to torts; theft; damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

SUPPLEMENTAL INFORMATION

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - GENERAL FUND

For the Year Ended June 30, 2005

_	Budgete	d Amounts	•	Variance with
and the particle of the particle of			• •	Final Budget
the entropy of the control of the	Original	Amended	Actual	Favorable (Unfavorable)
Revenues				
Federal	\$ 444,000	\$ 440,177	\$ 458,860	\$ 18,683
State of Iowa	61,375	45,374	49,837	4,463
State of Wisconsin	· - ·	788	787	(1)
Membership fees	77,810	77,810	77,810	(4)
Fees and assessments	135,000	183,276	195,874	12,598
ECIA Business Growth	126,000	140,375	146,501	6,126
Eastern Iowa Regional				0,120
Housing Authority (EIHRA)	932,000	921,984	902,502	(19,482)
Economic Development Set-Aside	and the second second			(10,402)
and CDBG grant administration	349,400	369,573	368,323	(1,250)
Workforce Investment Act	500,500	486,835	462,775	(24,060)
Interest	1,500	1,010	1,149	139
Miscellaneous			1,040	1,040
Proceeds from the sale of			2,010	1,040
fixed assets		2,881	4,162	1,281
Proceeds of long-term borrowing		16,683	<u>16,683</u>	1,201
Total revenues	2,627,585	2,686,766	2,686,303	(463)
Expenditures Salaries, wages and fringe				
benefits	2,155,000	2,200,000	2,185,511	14 400
Office supplies	29,000	28,000	28,600	14,489
Operating materials			210	(600)
Conferences and training	16,000	16,000	20,068	(210)
Business travel	80,000	86,000	90,551	(4,068)
Printing	12,000	13,000	13,267	(4,551)
Equipment rental and	•	,	15,20,	(267)
maintenance	8,000	12,000	11,823	2 17 17
Insurance and bonding	27,000	32,000	33,187	177
Dues and subscriptions	12,000	13,000	12,981	(1,187)
Telephone	20,000	22,000	21,716	19
Postage	34,000	36,500	37,367	284
Rent	106,000	113,000	111,579	(867)
Advertising	3,000	2,000	1,782	1,421
Professional fees	40,000	40,000		218
Equipment purchases	33,000	27,000	39,828	172
Depreciation	30,000	21,785	25,698	1,302
Long-term debt principal	10,000	12,000	11 020	21,785
Miscellaneous	8,000	8,000	11,836	164
		0,000	7,698	302_
Total expenditures	2,623,000	2,682,285	2,653,702	28,583

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - GENERAL FUND - CONTINUED For the year ended June 30, 2005

		Budgete	d A	nounts			Vai	ciance with
	 -	Original	• —	Amended		Actual	· I	nal Budget Favorable Ifavorable)
Excess of revenues over expenditures	\$	4,585	\$	4,481	\$	32,601	\$	28,120
Fund balance at beginning of	year_	252,644		252,644	. <u> </u>	252,644		
Fund balance at end of year	\$_	257,229	. \$ <u>.</u>	257,125	\$_	285,245	\$	28,120

East Central Intergovernmental Association

Dubuque, Iowa

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -BY PROGRAM

For the Year Ended June 30, 2005

		30	35	40	45	50		
		FHWA and		General	ECIA	Economic	55	65
		Section 8	Clinton	Technical	Business	Development		
	Totals	Transportation	Model	Assistance	Growth	Grant	77 T T T T T T T T T T T T T T T T T T	Evergreen
REVENUES					<u> </u>	Grant	EIHRA	Meadows
Federal	\$ 458,860	\$ 137,973	\$ -	\$ -	\$ -	\$ 53.080	1	
State of Iowa	49,837	· <u>-</u>	36,000	т _	352	,,	\$ -	\$ -
State of Wisconsin	787	787			332	13,485	=	_
Membership fees	77,810	19,442	_	_	_	-	· · · -	- · ·
Fees and assessments	195,874	14,264	_	153,753	-	12,350	-	_
ECIA Business Growth	146,501	_	-	100,700	146 501	12,690	-	13,617
EIHRA	902,502	-	_	_	146,501	_	-	_
Economic Development Set-Aside and				-	-	-	902,502	-
CDBG grant administration	368,323	_	_					
WIA and related programs	462,775	_						- ,
Interest	1,149					-	-	-
Miscellaneous	1,040	· •	· -	-	-	- ·	-	·
Sale of equipment	4,162		- · · · · · · · · · · · · · · · · · · ·	-	500	500	· -	_
Proceeds from long-term borrowing	<u> </u>	_		·	· · · · · · -	·	<u>-</u>	·
Total revenues	2,686,303	172,466	75.000	·				
	2,000,303	1/2,400	36,000	153,753	147,353	92,105	902,502	13,617
EXPENDITURES								
Salaries, wages and								
fringe benefits	2,185,511	140.064						
Office supplies	28,600	140,264	31,643	126,259	118,216	74,257	783,218	11,982
Operating materials	28,800	2,017	289	1,362	1,054	619	10,890	101
Conferences and training		-	-	· -	-	· ·	_	· · · · · · · · · · · · · · · · · · ·
Business travel	20,068	2,620	39	413	3,098	1,306	1,440	18
Printing	90,551	7,803	231	6,190	6,287	4,542	6,331	69
Equipment rental and	13,267	815	193	1,034	1,081	421	3,764	81
maintenance	11 000						,	02
Insurance and bonding	11,823	649	145	519	715	297	4,154	46
Dues and subscriptions	33,187	1,360	267	1,096	943	665	10,181	93
Telephone	12,981	588	83	797	2,377	644	2,555	36
Postage	21,716	1,205	38	1,195	1,328	1,989	8,141	13
	37,367	1,927	206	1,178	1,500	874	19,049	510
Rent	111,579	8,073	2,181	7,556	6,175	4,316	33,457	
Advertising	1,782	581	5	24	22	13	148	441
Professional fees	39,828	2,849	486	2,555	2,370	1,267	13,893	3
Depreciation	21,475	1,715	194	1,332	2,187	895		170
Equipment purchases	25,698	-	= -	_,	2,10,		5,281	54
Long-term debt principal	11,836	· -	,	_		-	· -	-
Miscellaneous	7,698	- -	·	, -	. -		· ·	
Pass-through		<u>-</u>	_		-	-	-	-
Total expenditures	2,675,177	172,466	36,000	151,510	147 252			
Excess of revenues over			20,000		147,353	92,105	902,502	13,617
(under) expenditures	11,126	\$ -	\$ _	\$ 2242	ė	,		
			т	\$ 2,243	ㅋ	۶ <u></u>	Ş -	\$

East Central Intergovernmental Association

Dubuque, Iowa

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -

BY PROGRAM - CONTINUED

For the Year Ended June 30, 2005

	70	75	80	85	90	A00	B00	E00
	Welfare to	Promise	Regional Transit	CDBG Admini-			WIA Title III	Economic Development
REVENUES	Work	Jobs	RPA/STP	stration	General	WIA	Discretionary	Set-Aside
Federal	\$ -	† 077 000						
State of Iowa	- -	\$ 211,982	\$ 55,825	\$ -	\$ -	\$ -	\$ -	\$ -
State of Wisconsin			-	-	-	-	<u>-</u>	_
Membership fees	-	-	-	-	-	-	-	· -
Fees and assessments	-	-	13,937	- .	32,081	-	-	_
ECIA Business Growth		-	1,550	-		_	_	-
EIHRA	-	-	-	-	_		_	_
	-	-	-	-		_	_	_
Economic Development Set-Aside								
and CDBG grant administration	-	-	-	354,358	_	_	_	13,965
Workforce Investment Act	7,052	-	-	-	_	387,135	68,588	T 7 1 200
Interest			· _ ·	<u></u>	1,149	20.,223	-	
Miscellaneous	. · · -			· _	40		<u>-</u>	_
Sale of equipment	. -	-	_	_	4,162	<u>.</u>	- · · · · -	
Proceeds from long-term debt	· <u> </u>	· -	· · · · · · · · · · · · · · · · · · ·	<u>_</u>	16,683	· _		
Total revenues	7,052	211,982	71,312	354,358	54,115	387,135	68,588	13.065
EXPENDITURES					0 2 / 2 0	307,133	00,500	13,965
Salaries, wages and								
fringe benefits	5,874	186 485				•		
Office supplies		176,475	53,384	275,563		317,324	58,599	12,453
Operating materials	50	2,780	1,184	3,287	-	4,355	486	126
Conferences and training		105	-	-	-	105	· -	_
Business travel	100	2,349	2,359	1,589		3,859	833	45
Printing	410	8,649	4,760	24,825	<u> </u>	18,215	2,199	40
	29	816	216	1,828	-	2,645	272	72
Equipment rental and maintenance				·				
	22	1,077	317	1,423		2,163	247	49
Insurance and bonding	147	1,465	539	11,490	_	3,963	878	. 100
Dues and subscriptions	12	1,365	318	1,026	-	2,937	205	. 38
Telephone	13	942	1,416	4,017	_	1,272	134	13
Postage	38	2,222	591	3,741	<u></u>	5,055	374	
Rent	266	9,692	3,174	16,459	-	16,455		102
Advertising	· 1.	44	746	111	· -	. 71	2,668	666
Professional fees	61	2,664	945	4,531			12	1
Depreciation	29	1,337	1,363	4,468	-	6,443	1,413	181
Equipment purchases	-	_,,		- T, -UO	7E 600	2,273	268	7 9
Long-term debt principal	_	_			25,698	-	-	-
Miscellaneous	- ·			-	11,836	-	-	-
Pass-through	_			-	7,698	_	· -	-
Total expenditures	7,052	211,982	71,312	354,358	45,232	207 175	-	
Excess of revenues over				772170	43,432	387,135	68,588	13,965

SCHEDULE OF CUMULATIVE REVENUES AND EXPENDITURES AND COMPUTATION OF PROJECT GRANTS EARNED

For the Year Ended June 30, 2005

					50		
	30	80	_	United S	tates Departmen	nt of Commerce	
	FHWA and	Regional		Economi	Development P	lanning Grant	
	FTA Section 8	Transit		05-83-038-24		05-83-041-26	
	Transportation	RPA	Prior Audit	Current Year	Total	Current Year	Total
DEVICE	O5MPO-ECIA	05RPA-08	1/1-6/30/04	7/1-12/31/04	1/1-12/31/04	1/1-6/30/05	Fiscal Year
REVENUES							
Federal - EDA	\$ -	\$ -	\$ 33,952	\$ 18,048	\$ 52,000	\$ 35,032	\$ 53,080
Federal - Planning	137,973	55,825		-	-	_	- 55/000
State of Iowa - Planning	-	-	5,234	4,141	9,375	5,234	9,375
State of Iowa - Other	-	-	-	-	· -	-,	5,575
State of Wisconsin	787	_	_	-	_	_	
Membership fees	19,442	13,937	(104)	20,199	20,095	(3,238)	16,961
Fees and assessments	14,264	1,550	6,188	3,007	9,195	9,682	12,689
Total revenues	172,466	71,312	45,270	45,395	90,665	46,710	92,105
					•	,	22/203
EXPENDITURES							
Salaries, wages and fringe benefits	140,264	53,384	33,917	36,792	70,709	37,465	74,257
Office supplies	2,017	1,184	342	291	633	328	619
Operating materials	. - .	- ' ·	. '. '	_	. =	-	: -
Conferences and training	2,620	2,359	2,633	440	3,073	866	1,306
Business travel	7,803	4,760	3,231	1,805	5,036	2,737	4,542
Printing	815	216	126	329	455	92	421
Equipment rental and maintenance	649	-	115	147	262	150	297
Insurance and bonding	1,360	317	271	342	613	323	665
Dues and subscriptions	588	539	304	591	895	53	64 <u>4</u>
Telephone	1,205	318	908	1,049	1,957	940	1,989
Postage	1,927	1,416	446	327	773	547	874
Rent	8,073	591	2,078	2,292	4,370	2,024	4,316
Advertising	581	3,174	5	9	14	4	13
Professional fees	2,849	746	466	509	975	758	
Depreciation	1,715	945	428	472	900	423	1,267
Equipment purchases		1,363	_		_	423	895
Total expenditures	172,466	71,312	46,732	45,395	90,665	46,710	00 105
Less expenses funded 100% under certain grants	_		•	20,200	20,003	40,710	92,105
_							
Expense basis for computation of federal and/or							
state participation in project cost	172,466	71,312	46,732	45,395	92,127	46,710	
Federal or state participation percentage	80%	80%	75%	75 %	75%		
Computed project grant earned						75%	
T E Samue ownied	\$ 137,973	\$57,050	\$ <u>35,049</u>	\$ <u>34,046</u>	\$ <u>69,095</u>	\$ 35,032	
Pursuant to contracts, the grants may not exceed lesser of the eligible cost incurred multiplied	the					. 	•
by the percentage of participation or:	\$ <u>137,973</u>	\$ 55,825	\$ 33,952	\$ 18,048	\$52,000	\$35,032	
Therefore, the grants earned equal:	\$137,973_		\$ 33,952		\$ 52,000		

East Central Intergovernmental Association Dubuque, Iowa COMBINING BALANCE SHEET - BY CONTRACT WORKFORCE INVESTMENT ACT (WIA) June 30, 2005

Pass-through Entity:				Upj	per E	xplorerl:	and R	Regional Pl	lann	ing Commis	ssio	n										
Contract Number:		-		Ea Upper Expl	ast C .orer!	ental Int land Regi	tergo onal	vernmental Planning	l As Comm	sociation mission Jo	and oint	Agreement				4-W-FR- P3-0-01		5-W-PF- RR-0-07		5-W-PF- 25-0-03		
												-	-		D	ecember 1, 2003 through		March 18, 2005 through	Jan	nuary 11, 2005 hrough		
Contract Period:						July 1, 2	004 t	through Ju	ne 3	30, 2005						June 30, 2006		July 19, 2005	M	May 18,		
Program:		Admini- stration		Adult Formula	in	Youth School ormula	of	outh out f School Formula		islocated Worker Formula		Color Box Dislocated Worker		Color Box Early	Dia	Eagle Foods scretionary Grant		Dubuque Inn Early	Ass	2005 Medical Sociates Early	_	Total a
MSBCLS						-			. –				_					ICCL ACTIC TOTA	<u> </u>	*T. AGITC TOT	- —	Totals
Cash Prepaid expenses	\$ _	7,442	\$	1,262	\$	587	\$ - -	671	\$	4,408	\$ - -	- -	\$	_ 567	\$	- 2,691	\$	443	\$		\$	14,813
	\$	7,442	= \$ ₌	1,262	\$	587	\$ <u></u>	671	\$	4,408	_ \$ <u>_</u>		\$_	567	\$_	2,691	\$_ \$_	443	<u>—</u> \$		 \$	3,258 18,071
Liabilities and Fund Balance											-						· 				= ' =	
Accounts payable Excess of outstanding	\$	7,141	\$	1,262	\$	587	\$	671	\$	4,408	\$	_	\$	·	\$	· .	\$	443	\$	-	\$	14,512
checks over bank balance Deferred revenues		_		· · · · · · · · · · · · · · · · · · ·	٠.	· . · -		, _		· –		1		567		2,691	-			· .		
Detelled revenues	_	301	. –				· —		-				_					<u>-</u>		- -		3,258 301
Total liabilities		7,442		1,262		587		671		4,408		-		567		2,691		443		_	•	18,071
Fund balance									_				_					_		_		_
	\$	7,442	\$ <u></u>	1,262	\$	587	\$	671	\$	4,408	\$ <u></u>		\$_	567	\$	2,691	\$ <u></u>	443	\$	_	· - . \$_	18,071

COMBINING STATEMENT OF REVENUES AND EXPENDITURES - WORKFORCE INVESTMENT ACT (WIA)

For the year ended June 30, 2005

Pass-through Entity:		Up	per Explorerla	ınd Regional P	lanning Commiss	sion					
Contract Number:		East Central Intergovernmental Association and Upper Explorerland Regional Planning Commission Joint Agreement				4-W-FR- P3-0-01	5-W-PF- RR-0-07	5-W-PF- P5-0-03			
Contract Period:				004 through Ju				December 1, 2003 through June 30, 2006	March 18, 2005 through July 19, 2005	January 11, 2005 through May 18, 2005	
Program:	Admini- stration	Adult Formula	Youth in School Formula	Youth out of School Formula	Dislocated Worker Formula	Color Box Dislocated Worker	Color Box Early Intervention	Eagle Foods Discretionary	Dubuque Inn	Medical Associates Early Intervention	Totals
Grants	\$ 51,488	\$ 167,381	\$ 87,625	\$ 98,038	\$ 204,398	\$ 92,320	\$ 1,211	\$ 132,491	\$ 4,557	\$ 420	\$ 839,929
Expenditures Administration Training related and	51,488	-		·	.	7,053	· -	11,211	.		69,752
support services Direct training	·	22,179	6,871	9,985	33,888	10,881		18,728		- .	102,532
services Pass-through to	- ·	145,202	80,754	88,053	170,510	74,386	1,211	102,552	4,557	420	667,645
sub-grantee		·	-	· 							-
Total expenditures		167,381	87,625	98,038	204,398	92,320	1,211	132,491	4,557	420	839,929
Excess of revenues over (under) expenditures		-	-	-	-	-	-	-	-	_	-
Fund balance at beginning of year						- <u></u>	<u> </u>			<u></u>	_
Fund balance at end of year	\$	\$ <u> </u>	= \$ <u> </u>	= \$ <u> </u>	= \$ <u> </u>	\$ <u> </u>	_ \$. \$	\$	\$	\$

East Central Intergovernmental Association Dubuque, Iowa SCHEDULE OF FEDERAL FINANCIAL ASSISTANCE

For the year ended June 30, 2005

Grantor/Program	Federal CDFA Number	Agency or Pass-Through Grantor's Number	Accrual Basis Program Disbursements		
Direct		· · · · ·			
United States Department					
of Commerce					
EDA Planning Grant	11.302	05-83-06413-04	\$ 18,048		
		05-83-04126-05	35,032		
Total United States			33,032		
Department of Commerce			53,080		
Indirect:			·		
United States Department					
of Health and Human Services					
Passed through Upper Explorerland					
Regional Planning Commission					
Promise Jobs	93.558	UERPC/ECIA Contract	211,982		
Total United States Department					
of Health and Human Services					
or morrow and manage pervices		* .	211,982		
United States Department of Labor		·			
Passed through Upper Explorerland					
Regional Planning Commission					
Workforce Investment Act Cluster			·		
Administration	17.258	UERPC/ECIA Contract	51,488		
Adult Formula	17.258	UERPC/ECIA Contract	167,381		
Youth In School Formula	17.259	UERPC/ECIA Contract	87,625		
Youth Out of School Formula	17.259	UERPC/ECIA Contract	98,038		
Dislocated Worker Formula	17.260	UERPC/ECIA Contract	204,398		
Color Box Dislocated Worker	17.260	UERPC/ECIA Contract	92,320		
Color Box Early Intervention	17.260	UERPC/ECIA Contract	1,211		
			702,461		
Passed through Iowa Workforce					
Development Department					
Title I	17,255				
Dubuque Inn Early Intervention		5-W-PF-RR-0-07	4 555		
Eagle Foods Discretionary	•	4-W-FR-P3-0-01	4,557		
Medical Associates		TO-CI-NI F	132,491		
Early Intervention		5-W-PF-P5-0-03	420		
			137,468		
Total United States Department of Labor					
OT HODOL			839,929		

East Central Intergovernmental Association Dubuque, Iowa SCHEDULE OF FEDERAL FINANCIAL ASSISTANCE - CONTINUED For the year ended June 30, 2005

Grantor/Program	Federal CDFA Number	Agency or Pass-Through Grantor's Number	Accrual Basis Program Disbursements	
United States Department				
of Transporation				
Passed through Iowa Department of Transportation				
FHWA Planning - RPA	20.515	05-RPA-08	\$ 55,825	
FTA Section 8	20.515	05-MPO-ECIA	20,367	
FHWA - Planning	20.515	05-MPO-ECIA	104,151	
Passed through Illinois Depart- ment of Transportation FHWA Planning FTA Section 8	20.515 20.515	IDOT Contract IDOT Contract	5,833 1,322	
Passed through Wisconsin Depart- ment of Transportation				
FHWA Planning	20.515	WisDOT Contract	6,300	
	et e e. E			
Total United States Department				
of Transporation			193,798_	
Total Indirect			1,245,709	
Total Federal Financial Assistance			\$ <u>1,298,789</u>	

Note:

¹⁾ This statement is prepared on the accrual basis of accounting.

TOSTRUD & TEMP, S.C.

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE
AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Council Members
East Central Intergovernmental Association
Dubuque, Iowa

We have audited financial the statements ofthe East Central Intergovernmental Association ("the Association") as of and for the year ended June 30, 2005, and have issued our report thereon dated September 8, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; Chapter 11 of the Code of Iowa; and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Association's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended for the information of management, the governing council, and grantor agencies. However, this report is a matter of public record and its distribution is not limited.

September 8, 2005

TOSTRUD & TEMP, S.C.

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH
REQUIREMENTS APPLICABLE TO MAJOR PROGRAMS AND INTERNAL
CONTROL OVER COMPLIANCE IN ACCORDANCE WITH
OMB CIRCULAR A-133

Council Members
East Central Intergovernmental Association
Dubuque, Iowa

Compliance

We have audited the compliance of the East Central Intergovernmental Association ("the Association") with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to each of its major federal programs for the year ended June 30, 2005. The Association's major federal programs are identified in the Schedule of Federal Financial Assistance. Compliance with the requirements of laws, regulation, contracts and grants applicable to each of its federal programs is the responsibility of the Association's management. Our responsibility is to express an opinion on the Association's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; Chapter 11 of the Code of Iowa; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Those standards and OMB Circular A-133 require that we plan Organizations. and perform the audit to obtain reasonable assurance about noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Association's compliance with those requirements.

In our opinion, the Association complied, in all material respects with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2005.

Internal Control Over Compliance

The management of the East Central Intergovernmental Association is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Association's internal control over compliance with requirements that could have a direct effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a condition in which design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts and grants that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over compliance and its operation that we consider to be material weaknesses.

This report is intended for the information of management, the governing council, and grantor agencies. However, this report is a matter of public record and its distribution is not limited.

September 8, 2005

East Central Intergovernmental Association Dubuque, Iowa SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year ended June 30, 2005

Section I - Summary of Auditor's Results

Financial Statements				
Type of auditor's report issued:		Unqualified		
Internal control over financial reporting: Material weakness identified? Reportable condition(s) identified not		yes	or <u>X</u>	
considered to be material weaknesses?		yes	X none	reported
Noncompliance material to the financial s	statements?	yes	X no	
Federal Awards				
Internal control over financial reporting: Material weakness identified? Reportable condition(s) identified not		yes	X no	
considered to be material weaknesses?		yes	X none	reported
Type of auditor's report issued on compliant for major programs:	ice	Unqualified		
Any audit findings disclosed that are requ	ired			
to be reported in accordance with Circular			٠	
Section .510(1)?	• .	yes	X no	
Identification of major federal program				
CFDA Number	Name of Federal	Program or	Cluster	•
17.258, 17.259, 17.260	AIW	Cluster	• .	
Dollar threshold used to distinguish				
between Type A and Type B programs	\$300,000			
Auditee qualified as a low-risk auditee?	_X_ yes	no		
Section II - Financial Statement Findings				
None				
Section III - Federal and State Award Findin	gs and Question	ed Costs		
None				